

## Message Text

UNCLASSIFIED

PAGE 01 BUENOS 01405 271247Z  
ACTION XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 TRSE-00 OMB-01 /028 W  
-----050119 271254Z /43

P 242127Z FEB 78  
FM AMEMBASSY BUENOS AIRES  
TO SECSTATE WASHDC PRIORITY 4684

UNCLAS BUENOS AIRES 1405

PASS EXIMBANK

E.O. 11652: N/A  
TAGS: BEXP, AR  
SUBJECT: EXIMBANK FINANCING FOR GAS DEL ESTADO PROJECT

1. GAS DEL ESTADO, THE GOA OWNED NATURAL GAS UTILITY, WILL BE HOLDING A BID CONTEST FOR THE EXPLOITATION OF A NATURAL GAS FIELD IN NEUQUEN PROVINCE IN MID MARCH. POTENTIAL BIDDERS, ALL LOCAL FIRMS, ARE IN PROCESS OF PUTTING TOGETHER THEIR OFFERS. LOCAL OFFICES OF GE QUOTED SEVERAL TURBO COMPRESSORS VALUED AT VERY APPROXIMATELY U\$S 11 MILLION TO SEVERAL OF BIDDERS. AT LAST MOMENT GE'S CLIENTS HAVE ASKED THAT GE SUPPLY FINANCING AS WELL. DEADLINE FOR THEIR PROPOSAL IS MARCH 5TH, RPT MARCH 5TH. GE OFFICIAL IN US WILL REPORTEDLY BE APPROACHING EXIM ABOUT POSSIBILITIES FOR FINANCING.

2. LOCAL GE REP. HAS HEARD THAT INGERSOLL RAND HAS OBTAINED BANK GUARANTEE FROM EXIM TO FINANCE THEIR OFFER FOR SAME PROJECT  
CAN YOU CONFIRM?  
CHAPLIN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BUENOS01405  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780089-0538  
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**Handling Restrictions:** n/a  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
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**TAGS:** BEXP, AR  
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**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014